

AUDIT REPORT

FINANCIAL AND FEDERAL AWARD COMPLIANCE EXAMINATION

FOR THE YEAR ENDED JUNE 30, 2018

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FINANCIAL STATEMENTS



FOR THE YEAR ENDED JUNE 30, 2018
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Council on Social Work Education, Inc. Alexandria, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of the Council on Social Work Education, Inc. (the Council), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Council as of June 30, 2018, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

4550 Montgomery Avenue · Suite 650 North · Bethesda, Maryland 20814 (301) 951-9090 · Fax (301) 951-3570 · www.grfcpa.com

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Report on Summarized Comparative Information

We have previously audited the Council's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 13, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Expenditures of Federal Awards on page I-21, as required by *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance),* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 4, 2018 on our consideration of the Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Council's internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Council's internal control over financial reporting and compliance.

October 4, 2018

Gelman Kozenberg & Freedman

STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2018 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2017

ASSETS

		2018		2017
CURRENT ASSETS				
Cash and cash equivalents Investments Accounts receivable Grants receivable Inventory Prepaid expenses	\$	2,169,036 3,854,177 208,891 46,491 29,223 299,120	\$	2,919,223 3,719,644 209,218 107,315 34,899 236,466
Total current assets	=	6,606,938	_	7,226,765
FIXED ASSETS				
Database Furniture Computer equipment	_	1,769,796 92,082 226,206	_	1,605,496 44,358 217,608
Less: Accumulated depreciation and amortization	_	2,088,084 (1,188,235)	_	1,867,462 (1,108,535)
Net fixed assets	_	899,849	_	758,927
OTHER ASSETS				
Deposits Certificate of deposit - restricted Trademark	-	1,558 35,802 243,161	_	1,558 35,802 218,220
Total other assets	_	280,521	_	255,580
TOTAL ASSETS	\$ <u>_</u>	7,787,308	\$_	8,241,272

LIABILITIES AND NET ASSETS

	_	2018		2017
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$	295,659	\$	395,439
Deferred revenue:				
Membership		2,042,206		2,226,500
Conference		704,116		754,340
Accreditation fees		136,368		185,098
Technology fee		106,600		112,800
Other deferred revenue		-		15,250
Deferred rent, current portion	-	61,975	_	45,898
Total current liabilities		3,346,924		3,735,325
LONG-TERM LIABILITIES				
Deferred rent, long-term portion	_	131,383	_	190,762
Total liabilities	_	3,478,307	_	3,926,087
NET ASSETS				
Unrestricted		3,339,197		3,390,120
Temporarily restricted		467,807		423,068
Permanently restricted		501,997		501,997
·				
Total net assets	_	4,309,001	_	<u>4,315,185</u>
TOTAL LIABILITIES AND NET ASSETS	\$	7,787,308	\$	8,241,272
TOTAL LIABILITIES AND NET ASSETS	\$_	7,787,308	\$_	8,241,2

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2018 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2017

	2018						2017
	_		Temporarily				
	U		Restricted		Restricted	Total	Total
SUPPORT AND REVENUE							
Membership	\$	3,301,486		\$	-	\$ 3,301,486	
Grants and contributions		1,953,091	1,049		_	1,954,140	1,830,575
Conference		979,440	-		-	979,440	1,086,110
Accreditation fees and related							
revenue		1,148,464	-		-	1,148,464	880,344
Publications		208,296	-		-	208,296	246,660
Investment income		150,637	49,781		-	200,418	332,452
Advertising		96,980	-		-	96,980	104,550
Educational revenue		160,673	-		-	160,673	214,425
Sponsorship		155,005	-		-	155,005	116,200
Research		120,575	-		-	120,575	73,000
Technology fee		164,400	-		-	164,400	160,800
In-kind services		147,470	-		-	147,470	227,410
Other revenue		192,927	-		-	192,927	193,128
Net assets released from donor							
restrictions	_	6,091	(6,091)) _			
Total support and							
revenue	_	8,785,535	44,739	-		8,830,274	8,729,646
EXPENSES							
Program Services:							
Accreditation		1,767,735	-		-	1,767,735	1,700,775
Conference Faculty Development Minority Fellowship Program		1,419,731	-		-	1,419,731	992,525
Clinical		1,368,742	-		-	1,368,742	1,358,949
Publications		332,778	_		_	332,778	340,611
John A. Hartford Program		- -	_		_	-	2,234
Communications and Marketing		412,225	-		-	412,225	306,486
Other Programs		1,691,088	-		-	1,691,088	1,854,097
Membership Services		137,552	-		-	137,552	132,525
Social Work Education Research	_	960,786		-		960,786	952,869
Total program							
services		8,090,637	-		-	8,090,637	7,641,071
Supporting Services:							
Administration		745,821	_		_	745,821	618,705
Administration	-	745,621		-		745,621	010,703
Total expenses	-	8,836,458		-		8,836,458	8,259,776
Change in net assets		(50,923)	44,739		-	(6,184)	469,870
Net assets at beginning of year	_	3,390,120	423,068	-	501,997	4,315,185	3,845,315
NET ASSETS AT END OF YEAR	\$_	3,339,197	\$ <u>467,807</u>	\$	501,997	\$ <u>4,309,001</u>	\$ <u>4,315,185</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2017

					2018
				Pro	ogram Services
	Ac	creditation	Conference Faculty Development	Minority Fellowship Program Clinical	Publications
Salaries Benefits and payroll taxes Training and development Advertising and promotion Stipends/tuition Facilities and equipment Postage and delivery Printing and production Supplies Telephone Travel Professional services Occupancy Depreciation and amortization Temporary help Insurance Commission expenses In-kind services Subscriptions and publications Meetings and conventions Bank fees Grants Subcontracts	\$	633,849 180,653 3,468 2,475 - 1,624 1,950 7,381 26,566 147,470 10,111 157,477 7,121	\$ 144,790 50,097 4,289 6,389 - 4,968 12,704 898 889 28,091 24,262 - - 4,046 16,831 - - 659,990 44,513	35,712 26,636 - 922,625 - 206 987 1,759 518 94,623	\$ 138,475 28,216 - 3,951 - 224 7,046 - - 25,740 - - - 4,122 - 27
Other expenses	_	7,630	292,697	97,643	700
Sub-total		1,187,775	1,295,454	1,368,742	208,501
Allocation of administration		579,960	124,277		124,277
TOTAL	\$ <u></u>	1,767,735	\$ <u>1,419,731</u>	\$ <u>1,368,742</u>	\$ <u>332,778</u>

					Supporting Services		2017
Communications and Marketing	Other Programs	Membership Services	Social Work Education Research	Total Program Services	Administration	Total Expenses	Total Expenses
\$ 196,267	\$ 484,814	\$ 53,683	\$ 326,104	\$ 2,135,994	\$ 690,274	\$ 2,826,268	\$2,652,171
40,383	140,016	19,787	82,832	577,696	191,744	769,440	674,844
3,003	3,770	-	5,361	46,527	6,523	53,050	42,309
9,855	829	_	120	21,144	-	21,144	41,999
-	-	_	-	922,625	-	922,625	861,999
-	95,386	-	-	95,386	21,462	116,848	193,768
5	9,526	1,943	22,556	41,903	2,827	44,730	23,222
-	704	-	-	21,441	-	21,441	21,025
1,528	1,166	-	1,191	8,166	29,013	37,179	49,562
440	1,965	-	2,065	7,827	12,658	20,485	20,595
363	31,511	-	6,226	168,195	44,948	213,143	185,338
34,886	274,853	-	89,739	476,046	342,109	818,155	927,689
-	-	-	_	_	713,338	713,338	690,080
-	-	-	-	-	79,700	79,700	42,374
-	4,555	-	17,440	42,029	-	42,029	13,508
-	-	-	-	4,046	18,131	22,177	33,584
-	-	-	-	16,831	120,289	137,120	118,137
-	-	-	-	147,470	-	147,470	227,410
1,205	11,051	-	-	26,489	-	26,489	13,871
-	75,675	-	3,218	906,347	18,388	924,735	707,664
13	-	-	-	51,674	25,477	77,151	89,176
-	133,650	-	5,000	138,650	-	138,650	160,749
-	-	-	-	-	-	-	12,000
	110,923		5,390	<u>514,983</u>	<u>148,108</u>	663,091	<u>456,702</u>
287,948	1,380,394	75,413	567,242	6,371,469	2,464,989	8,836,458	8,259,776
124,277	310,694	62,139	393,544	1,719,168	(1,719,168)		
\$ 412,225	\$ <u>1,691,088</u>	\$ <u>137,552</u>	\$ <u>960,786</u>	\$ 8,090,637	\$ 745,821	\$ <u>8,836,458</u>	\$ <u>8,259,776</u>

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2018 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2017

		2018		2017
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(6,184)	\$	469,870
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:				
Depreciation and amortization Net appreciation of investments		79,700 (117,907)		42,374 (187,304)
Decrease (increase) in: Accounts receivable Grants receivable Inventory Prepaid expenses Trademark		327 60,824 5,676 (62,654) (24,941)		(50,187) (34,103) (308) (77,599) (6,125)
(Decrease) increase in: Accounts payable and accrued expenses Deferred revenue Deferred rent	_	(99,780) (304,698) (43,302)		124,158 86,651 (27,817)
Net cash (used) provided by operating activities	_	(512,939)	_	339,610
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments Purchase of fixed assets	_	(16,626) (220,622)		(408,639) (206,817)
Net cash used by investing activities	_	(237,248)	_	(615,456)
Net decrease in cash and cash equivalents		(750,187)		(275,846)
Cash and cash equivalents at beginning of year	_	2,919,223		3,195,069
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u></u>	2,169,036	\$	2,919,223

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The Council on Social Work Education, Inc. (the Council) is a non-profit organization, incorporated in the Commonwealth of Virginia and located in Alexandria, Virginia. The Council is incorporated to set national standards for, and provide accreditation of, social work educational programs. The Council is officially recognized by the Council on Higher Education Accreditation as an accrediting agency for social work education. The Council seeks to improve the quality of social work education and promote competence among service professionals through educational development, assistance and review.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Council's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Cash and cash equivalents -

The Council considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents, excluding money market funds held by investment managers in the amount of \$92,134 at June 30, 2018.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, the Council maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, realized and unrealized gains and losses are included in investment income in the Statement of Activities and Change in Net Assets.

Accounts and grants receivable -

Accounts and grants receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Inventory -

Inventory consists of publications. For the year ended June 30, 2018, the Council adopted FASB ASU 2015-11 *Simplifying the Measurement of Inventory*, and as such, inventory is measured at the lower of cost and net realizable value using the first-in, first-out method of inventory. The ASU is applied prospectively.

Fixed assets -

Fixed assets in excess of \$1,000 are capitalized and stated at cost.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fixed assets (continued) -

Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to five years. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the year ended June 30, 2018 was \$79,700.

Intangible asset -

In accordance with FASB ASC 350, Goodwill and Other Intangible Assets, the Council's unamortized trademark balance is subject to at least an annual assessment for impairment by applying a fair-value-based test. There was no impairment noted for the year ended June 30, 2018. As of June 30, 2018, the balance of their trademark was \$243,161.

Income taxes -

The Council is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. The Council is not a private foundation.

Uncertain tax positions -

For the year ended June 30, 2018, the Council has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

Deferred revenue -

Deferred revenue consists of school and individual membership dues, conference, and accreditation and technology fees. Payments of dues and fees are billed annually and revenue is recognized in the year in which the dues and fees are earned. The Council recognizes conference revenue when the related event has occurred. Payments of dues and fees that have not been earned are recorded as deferred revenue.

Net asset classification -

The net assets are reported in three self-balancing groups as follows:

- **Unrestricted net assets** include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of the Council.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of the Council and/or the passage of time.
 When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.
- Permanently restricted net assets represent funds restricted by the donor to be maintained in-perpetuity by the Council. There are restrictions placed on the use of investment earnings from these endowment funds.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Grants and contributions -

Grants and contributions are recorded as revenue in the year notification is received from the donor. Temporarily restricted grants and contributions are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such grants and contributions received in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

For cost-reimbursable type grants and contracts, revenue is recognized as expenses are incurred. Uncollected revenue based on amounts earned as of the year-end is reflected as accounts receivable in the accompanying financial statements. Amounts received as of year-end but not yet earned are reflected as a refundable advance in the accompanying financial statements.

The Council receives funding under grants and contracts from organizations for direct and indirect program costs. This funding is subject to contractual restrictions, which must be met through incurring qualifying expenses for particular programs. Accordingly, they are considered exchange transactions and are recorded as unrestricted income to the extent that related expenses are incurred in compliance with the criteria stipulated in the agreements.

In-kind services -

In-kind services consist of services contributed by volunteer accreditation visitors and commissioners. In-kind services are recorded at their fair market value as of the date of the contribution.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Investment risks and uncertainties -

The Council invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fair value measurement -

The Council adopted the provisions of FASB ASC 820, Fair Value Measurement. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. The Council accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

Reclassification -

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the previously reported changes in net assets.

New accounting pronouncements (not yet adopted) -

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, which is intended to clarify and improve current guidance about whether a transfer of assets is an exchange transaction or a contribution. The amendments in this ASU provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional or unconditional. The amendments in this ASU could result in more grants and contracts being accounted for as contributions than under previous GAAP. The ASU recommends application on a modified prospective basis; however, retrospective application is permitted. The Council has not yet decided on a transition method. The ASU is effective for years beginning after December 15, 2018.

In August 2016, the FASB issued ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* (Topic 958), intended to improve financial reporting for not-for-profit entities. The ASU will reduce the current three classes of net assets into two: with and without donor restrictions. The change in each of the classes of net assets must be reported on the Statement of Activities and Change in Net Assets. The ASU also requires various enhanced disclosures around topics such as board designations, liquidity, functional classification of expenses, investment expenses, donor restrictions, and underwater endowments. The ASU is effective for years beginning after December 15, 2017. Early adoption is permitted. The ASU should be applied on a retrospective basis in the year the ASU is first applied. While the ASU will change the presentation of the Council's financial statements, it is not expected to alter the Council's reported financial position.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year thus the effective date is years beginning after December 15, 2018. Early adoption is permitted. The Council has not yet selected a transition method and is currently calculating the effect that the updated standard will have on its financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncements (not yet adopted) (continued) -

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Statement of Financial Position and disclosing key information about leasing arrangements. The ASU is effective for private entities for fiscal years beginning after December 31, 2019. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach.

The Council plans to adopt the new ASUs at the required implementation dates.

2. INVESTMENTS

In accordance with FASB ASC 820, Fair Value Measurement, the Council has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Council has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2018. There were no transfers between levels in the fair value hierarchy during the years ended June 30, 2018. Transfers between levels are recorded at the end of the reporting period, if applicable.

- Money Market Funds Valued at the daily closing price as reported by the fund. The money
 market fund is an open-end funds that are registered with the Securities and Exchange
 Commission (SEC). This fund is required to publish its daily net asset value (NAV) and to
 transact at that price. The money market fund is deemed to be actively traded.
- Mutual Funds Valued at the daily closing price as reported by the fund. Mutual funds held by Council are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds held by Council are deemed to be actively traded.
- Certificates of Deposit Generally valued at original cost plus accrued interest, which
 approximates fair value.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

2. INVESTMENTS (Continued)

The table below summarizes, the investments measured at fair value on a recurring basis, by level within the fair value hierarchy as of June 30, 2018.

		Level 1		Level 2		Level 3		Total
Asset Class:			- " -					
Money Market Funds	\$	92,134	\$	-	\$	-	\$	92,134
Mutual Funds:								
U.S. equity funds		1,490,762		-		-		1,490,762
International equity funds		518,478		-		-		518,478
Bond funds		1,743,803		-		-		1,743,803
Certificates of Deposit	_			44,802		-	_	44,802
TOTAL INVESTMENTS	\$_	3,845,177	\$_	44,802	\$_	-	\$_	3,889,979

Included in the investments balance are the permanently restricted funds and accumulated investment earnings, not yet authorized for spending for the Katherine Kendall Fund and the Hokenstad Endowment Fund in the amounts of \$807,479 and \$102,271, respectively.

Included in investment income are the following for the year ended June 30, 2018:

Interest and dividends	\$ 82,511
Net appreciation of investments	 117,907
TOTAL INVESTMENT INCOME	\$ 200,418

3. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following as of June 30, 2018:

Social Work Tribute Fund Carl Scott Memorial	\$	17,066 31,988
Director's Discretionary Fund		11,000
Accumulated investment earnings from endowed funds: Katherine Kendall Fund Hokenstad Fund		405,482 2,271
TOTAL TEMPORARILY RESTRICTED NET ASSETS	<u> </u>	467,807

4. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

The following temporarily restricted net assets were released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors:

TOTAL NET ASSETS RELEASED FROM DONOR RESTRICTIONS	\$ 6,091
Hokenstad Fund	 115
Katherine Kendall Fund	\$ 5,976
Accumulated investment earnings from endowed funds:	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

5. ENDOWMENT

The Council's endowment consists of donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as allowing the Council to appropriate for expenditures or accumulate so much of an endowment fund as the Council determines is prudent for the uses, benefits, purposes and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument. Unless stated otherwise in the gift instrument, the assets in an endowment fund shall be donor-restricted assets until appropriated for expenditure by the Board of Directors. As a result of this interpretation, the Council has not changed the way permanently restricted net assets are classified. See note 1 for further information on net asset classification. The remaining portion of the donor-restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of the organization and the donor-restricted endowment fund;
- General economic conditions and the possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments; and
- Investment policies of the Council.

At June 30, 2018, permanently restricted endowment funds that are required to be retained permanently by explicit donor stipulation and the income from which is expendable consist of the following:

Donor restricted endowed funds:	<u>Uni</u>	restricted		estricted	rmanently <u>estricted</u>	_	Total
Katherine Kendall Fund Hokenstad Fund	\$	- -	\$_	405,482 2,271	\$ 401,997 100,000	\$_	807,479 102,271
TOTAL FUNDS	\$		\$_	407,753	\$ 501,997	\$_	909,750

Changes in endowment net assets for the year ended June 30, 2018:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$	\$ <u>364,063</u>	\$ <u>501,997</u>	\$ <u>866,060</u>
Interest and dividends Net appreciation of investments	<u>-</u>	19,233 30,548	<u>-</u>	19,233 30,548
Total investment return		49,781		49,781
Appropriation of endowment assets for expenditure		<u>(6,091</u>)		<u>(6,091</u>)
ENDOWMENT NET ASSETS, END OF YEAR	\$	\$ <u>407,753</u>	\$ <u>501,997</u>	\$ <u>909,750</u>

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

5. ENDOWMENT (Continued)

Funds with Deficiencies -

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Council to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no deficiencies of this nature as of June 30, 2018.

Return Objectives and Risk Parameters -

The Council has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in-perpetuity or for a donor-specified period(s).

Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the Consumer Price Index by 1% annually and/or the account's total return should exceed the increase in the Treasury Bill Index by a minimum of 2% annually. The average annual return objectives is 10.5% as measured over a five year period.

Strategies Employed for Achieving Objectives -

To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy -

The Board of Directors authorizes the appropriations of spending during the Board approval of the budget. The Council considers the long-term expected return on its endowment. Accordingly, over the long-term, the Council expects the current spending policy to allow its endowment to grow annually. This is consistent with the Council's objective to maintain the purchasing power of the endowment assets held in-perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

6. LEASE COMMITMENT

The Council leases office space under an eleven-year agreement, which originated on January 1, 2010. As part of its rental agreement, the Council opted to open a letter of credit in lieu of paying cash to the landlord for its security deposit. The letter of credit is secured by a certificate of deposit in the original amount of \$107,407. During fiscal year 2016, the letter of credit was amended and the amount of the certificate of deposit was decreased to \$35,802. Base rent increases annually by a factor of 3%, plus a proportionate share of operating expenses.

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statements purposes is recorded as a deferred rent liability on the Statement of Financial Position.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

6. LEASE COMMITMENT (Continued)

Total future minimum rental payments are as follows:

Year Ending June 30,

2019	\$ 552,558
2020	569,120
2021	 288,752

\$<u>1,410,430</u>

Rent expense included in occupancy expense in the accompanying Statement of Functional Expense was \$489,229 for the year ended June 30, 2018. Deferred rent liability as of June 30, 2018 was \$193,358.

7. IN-KIND SERVICES

During the year ended June 30, 2018, the Council was the beneficiary of donated services which allowed the Council to provided greater resources towards its accreditation program. For the year ended June 30, 2018, contributions of donated services of accreditation visitors and commissioners have been included in revenue and expense totaled \$147,470.

8. RETIREMENT PLAN

The Council maintains a contributory defined contribution retirement plan covering all eligible employees. The retirement plan is funded through the purchase of individual annuity contracts from the Teachers Insurance and Annuity Association (TIAA).

Premiums paid on the annuity contracts have been calculated as 7% of the gross salaries of all eligible employees. Retirement expense for the year ended June 30, 2018 totaled \$178,072.

9. CONTINGENCIES

The Council receives grants from the U.S. Department of Health and Human Services. Beginning for fiscal year ended June 30, 2016, such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits. Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2017. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

10. COMMITMENTS

The Council is committed under agreements for conference space through the year 2023. The total commitments under the agreements are not determinable as it depends upon attendance and other unknown factors. There are cancellation penalties that would be due if the agreements were cancelled prior to the event date. The amount of the cancellation penalties increase through the date of the event.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

11. SUBSEQUENT EVENTS

In preparing these financial statements, the Council has evaluated events and transactions for potential recognition or disclosure through October 4, 2018, the date the financial statements were issued.

SUPPLEMENTAL INFORMATION

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2018

Federal Grantor and Program Title	Federal CFDA Number	Pass Through Entity Identifying Number		Through to recipients		tal Federal penditures
U. S. Department of Health and Human Services - Substance Abuse and Mental Health Services Administration (SAMHSA):						
Minority Fellowship Program (8/1/2016 - 7/31/2017)	93.243	-	\$	-	\$	75,447
Minority Fellowship Program (9/30/2016 - 9/29/2017)	93.243	-	•	-	•	182,082
Minority Fellowship Program (8/1/2017 - 7/31/2018)	93.243	-		-		752,280
Minority Fellowship Program (9/30/2017 - 9/29/2018)	93.243	-			_	358,782
TOTAL EXPENDITURES OF FEDERAL AWARDS			\$		\$	1,368,591

Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the Federal grant activity of the Council under programs of the United States Government for the year ended June 30, 2018. Information on the Schedule is presented in accordance with the requirements in *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).* The Schedule presents only a selected portion of the operations of the Council; accordingly, it is not intended to and does not present the financial position, changes in net assets or cash flows of the Council.

Note 2. Summary of Significant Accounting Policies

Expenditures on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Council has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Note 3. Reconciliation of Federal Grants Revenue

Grants and contributions are broken out as follows for the year ended June 30, 2018:

Total grants and contributions Non-Federal grants and contributions income	\$ 1,954,140 (585,549)
FEDERAL GRANT REVENUE	\$ 1,368,591

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2018

Section I - Summary of Auditor's Results

9). Auditee qualified as a low-risk auditee?

Financial Statements		
1). Type of auditor's report issued on whether the financial statements audited were prepared in accordance with GAAP on the accrual basis of accounting:	<u>Unmodified</u>	
2). Internal control over financial reporting:		
 Material weakness(es) identified? 	☐ Yes	▼ No
Significant deficiency(ies) identified?	☐ Yes	None Reported
3). Noncompliance material to financial statements noted?	☐ Yes	▼ No
Federal Awards		
4). Internal control over major programs:		
Material weakness(es) identified?	☐ Yes	⊠ No
Significant deficiency(ies) identified?	☐ Yes	None Reported
5). Type of auditor's report issued on compliance for major programs:	<u>Unmodified</u>	
6). Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	☐ Yes	⊠ No
7). Identification of major programs:		
Federal Program Title	CFDA or Awa	ard Number
Minority Fellowship Program	93.2	43
8). Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$750,000</u>	
9). Auditee qualified as a low-risk auditee?	X Yes	□ No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2018

Section II - Financial Statement Findings

There were no reportable findings.

Section III - Federal Award Findings and Questioned Costs (2 CFR 200.516(a))

There were no reportable findings.



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Independent Auditor's Report

To the Board of Directors Council on Social Work Education, Inc. Alexandria, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Council on Social Work Education, Inc. (the Council) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements, and have issued our report thereon dated October 4, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Council's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances, for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Council's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

4550 MONTGOMERY AVENUE · SUITE 650 NORTH · BETHESDA, MARYLAND 20814 (301) 951-9090 · FAX (301) 951-3570 · www.grfcpa.com

MEMBER OF CPAMERICA INTERNATIONAL, AN AFFILIATE OF HORWATH INTERNATIONAL

MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Council's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

October 4, 2018

Gelman Rozenberg & Freedman



REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY TITLE 2 U.S. CODE OF FEDERAL REGULATIONS (CFR) PART 200, UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS (UNIFORM GUIDANCE)

Independent Auditor's Report

To the Board of Directors Council on Social Work Education, Inc. Alexandria, Virginia

Report on Compliance for Each Major Federal Program

We have audited the Council on Social Work Education, Inc.'s (the Council) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Council's major federal programs for the year ended June 30, 2018. The Council's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with the federal statutes, regulations, and terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Council's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Council's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Council's compliance.

4550 Montgomery Avenue · Suite 650 North · Bethesda, Maryland 20814 (301) 951-9090 · Fax (301) 951-3570 · www.grfcpa.com

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MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION

Opinion on Each Major Federal Program

In our opinion, the Council complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of the Council is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Council's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

October 4, 2018

Gelman Kozenberg & Freedman